

Fact Sheet

Concessions



All City Concessions

The annual concession opportunity process is as follows:

December to January:
Evaluation of new available contract opportunities

February to March: Request for concession bid proposals and evaluation of responses

May to September:
Typical operating season for concessions

October to November:
Evaluation of summer season and concession performance

Contact Us

Visit our website to subscribe to be notified by email for concession bid opportunities.
www.kelowna.ca

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Property Management
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This fact sheet is for informational purposes and may change at any time.

Updated: May 2022

Concessions in the City of Kelowna

Independent concession operators in the City of Kelowna have two separate options for operating a concession business within City limits.

They may either:

- ▶ Pursue opportunity on privately owned land; or
- ▶ Partner with the City of Kelowna to operate on municipal lands.

Regardless of whether operation occurs on private or City land, the following criteria must be met:

- ▶ A valid [business license](#);
- ▶ Compliance with the City of Kelowna's [zoning bylaw](#);
- ▶ [Interior Health Authority certification](#) (if selling food); and,
- ▶ Compliance with the City's [Concession Exclusion Zone](#)
 - Business License & Regulation bylaw No. 7878

The City of Kelowna's Property Management department manages and awards concession opportunities in partnership with the City concession licenses under municipal jurisdiction.

Opportunities are awarded by a public process, whereby the City advertises the availability (when applicable) of available concession types (food, food service, activity, etc.) at a certain location and then invites responses from the public.

All responses that meet the minimum criteria are then evaluated by a cross-departmental panel of City staff to determine which proposal best meets the needs of the City.

Existing Food Truck and Concession Contract Locations

The City holds a variety of mobile concession licenses for food trucks, food service concession stands and activity concessions.

- ▶ Food Trucks: City Park (3), Stuart Park (1), Knox Mountain (1), Rotary Beach (1), Ben Lee (1).
- ▶ Food service concession stands: Tugboat Bay and Gyro Beach.
- ▶ Activity concessions consist of a waterpark at City Park, and beach rental operations at Gyro and Rotary Beach and Tugboat Bay.